

# PetrisWINDS NOW!

## CASE STUDY

### ASP BENEFITS

#### The Problem

CMS Oil & Gas Company had multiple offices for its IT staff to support. The staff of engineers and geologists had hundreds of applications being supported internally yet found there were other applications they needed. Due to budget cuts, they were unable to purchase new software or hardware. The IT staff felt obligated to find a way to deliver needed software yet work within a limited budget.

#### The Solution



One of the vendors who had needed software available via PetrisWINDS NOW! was Edinburgh Petroleum Services. Several engineers in Midland,

Denver and Houston who wanted this software suddenly found it available on their desktops through a single contract with Petris. Access was immediate to meet project needs and without any capital outlay.

The number of users varied monthly as project needs changed but with the ASP, CMS Oil & Gas was able to scale up or down accordingly. Cost was tied only to the number of users on the programs and only for the months they actually used it.

#### The Benefits

CMS Oil & Gas Company had the opportunity to get the needed software when they wanted it, for as many people as needed for the duration of their projects without major capital expenditures for software and hardware. It also freed the IT group to focus more on its core activities and allowed Petris to become the virtual IT department.

According to Barry Faulkner, Reservoir Engineering Manager, "Software that is used only

occasionally or only for special projects is now being accessed and used through the Petris Website for a nominal fee. The cost of doing so is less than the cost of purchasing and maintaining the software considering its frequency of use. The Web-based subscription software system also provides a wide variety of software. The user has the ability to use the software programs that he is most familiar with, or that is the most applicable to solving the problem at hand."

---

#### Petris Technology

1900 St. James Place, Suite 700  
Houston, TX 77056  
Phone (713) 956-2165  
Fax (713) 956-2185  
[www.petris.com](http://www.petris.com)

